

FIRST REAL ESTATE INVESTMENT TRUST 2012 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS & DISTRIBUTION ANNOUNCEMENT

First Real Estate Investment Trust ("First REIT") is a real estate investment trust constituted by the Trust Deed entered into on 19 October 2006 between Bowsprit Capital Corporation Limited as the Manager and HSBC Institutional Trust Services (Singapore) Limited as the Trustee. First REIT was listed on the Singapore Exchange Securities Trading Limited on 11 December 2006.

First REIT is Singapore's first healthcare real estate investment trust that aims to invest in a diversified portfolio of income-producing real estate and / or real estate-related assets in Asia that are primarily used for healthcare and / or healthcare-related purposes.

Managed by Bowsprit Capital Corporation Limited, First REIT's portfolio consists of ten properties located in Indonesia, Singapore and South Korea, namely 1) Siloam Hospitals Lippo Village, 2) Siloam Hospitals Kebon Jeruk, 3) Siloam Hospitals Surabaya, 4) Imperial Aryaduta Hotel & Country Club, 5) Mochtar Riady Comprehensive Cancer Centre, 6) Siloam Hospitals Lippo Cikarang, 7) Pacific Healthcare Nursing Home @ Bukit Merah, 8) Pacific Healthcare Nursing Home II @ Bukit Panjang, 9) The Lentor Residence and 10) Sarang Hospital.

Its Indonesian assets are operated by Siloam Hospitals Group, a division of PT Lippo Karawaci Tbk, a strong brand name in Indonesian healthcare industry supported by a team of international healthcare professionals. In Singapore, the nursing homes at Bukit Merah and Bukit Panjang are operated by Pacific Healthcare Nursing Home Pte. Ltd. and Pacific Eldercare and Nursing Pte. Ltd., respectively. The Lentor Residence is operated by First Lentor Residence Pte. Ltd. In South Korea, the Sarang Hospital is operated by a private doctor.

Through First REIT, investors can participate in an asset class that has a focus towards Asia's growing healthcare sector, which is boosted by an increase in life expectancy in Indonesia and the rest of Southeast Asia.

Summary of First REIT's results

	Group			
	1Q 2012	1Q 2011	Change	
	<u>S\$'000</u>	<u>S\$'000</u>	<u>%</u>	
Gross Revenue	14,009	13,180	6.3%	
Net Property Income	13,867	13,086	6.0%	
Distributable Amount	12,138	9,895	22.7%	
Distribution per unit (cts)	1.93	1.58	22.2%	
Annualised Distribution per unit (cts)	7.76	7.01 ¹	10.7%	

Note:

1) Actual distribution paid for FY 2011 and this included the other gain distribution. The other gain distribution paid is a portion of the total gain on divestment of Adam Road property.

1(a)(i) <u>Statement of Comprehensive Income</u>

[Group			
	1Q 2012	1Q 2011	Change	
	<u>S\$'000</u>	<u>S\$'000</u>	<u>%</u>	
Gross revenue	14,009	13,180	6.3%	
Property operating expenses	(142)	(94)	51.1%	
Net property income	13,867	13,086	6.0%	
Interest income	29	19	52.6%	
Manager's management fees	(1,351)	(1,363)	(0.9%)	
Trustee fees	(49)	(48)	2.1%	
Finance costs	(1,056)	(763)	38.4%	
Other income/(expenses)	266	(182)	NM	
Net income before the undernoted	11,706	10,749	8.9%	
Gain on divestment of investment property	-	3,567	-	
Total return for the period before income tax	11,706	14,316	(18.2%)	
Income tax expense	(2,225)	(1,077)	106.6%	
Total return for the period after income tax	9,481	13,239	(28.4%)	
Other comprehensive income: Exchange differences on translating foreign				
operations, net of tax	(492)	-	-	
Total comprehensive income for the period	8,989	13,239	(32.1%)	

Note :

NM - Not meaningful

FIRST REAL ESTATE INVESTMENT TRUST 2012 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS & DISTRIBUTION ANNOUNCEMENT

1(a)(ii) <u>Statement of Distribution</u>

	Group			
	1Q 2012	1Q 2011	Change	
	S\$'000	S\$'000	%	
Total return for the period after income tax	9,481	13,239	(28.4%)	
Adjustments for tax purposes:				
- Manager's management fees settled in units	1,008	1,153	(12.6%)	
 Deferred rental income of property under asset enhancement 	-	172	-	
 Realised revaluation gain on divestment of investment property, net of deferred tax 	-	4,063	-	
- Foreign exchange adjustment gain	(578)	-	-	
- Others	52	(5)	NM	
Total available for distribution to Unitholders	9,963	18,622	(46.5%)	
Unitholders' distribution: - as distributions from operations - as distribution of Unitholders' capital contribution	7,915 2,048	8,027 1,868	(1.4%) 9.6%	
	,	1,000	9.07	
 as distribution from other gain 	2,175	-	-	
Distribution amount to Unitholders	12,138	9,895	22.7%	

Note :

NM - Not meaningful

1(b)(i) <u>Statements of Financial Position</u>

	Note	Group		Trust		
		31 Mar 2012	31 Dec 2011	31 Mar 2012	31 Dec 2011	
	-	<u>S\$'000</u>	<u>S\$'000</u>	<u>S\$'000</u>	<u>S\$'000</u>	
Assets						
Non-current Assets						
Investment properties		618,054	617,981	36,618	36,000	
Investments in subsidiaries		-	-	323,524	324,531	
Loan receivable, non-current		-	-	70,315	71,356	
Deferred tax assets		472	472	472	472	
Total non-current assets		618,526	618,453	430,929	432,359	
Current Assets						
Trade and other receivables, current		5,262	8,315	2,253	2,240	
Loan receivable, current		-	-	4,191	4,191	
Other assets, current		1,169	1,123	51	-	
Cash and cash equivalents		29,819	32,725	23,513	25,917	
Total current assets		36,250	42,163	30,008	32,348	
Total Assets		654,776	660,616	460,937	464,707	
Unitholders' Funds and Liabilities						
Unitholders' Funds						
Issued equity		343,773	344,714	343,773	344,714	
Retained earnings		158,845	159,492	(402)	2,245	
Foreign exchange reserve		601	1,093	-	-	
Total Unitholders' Funds		503,219	505,299	343,371	346,959	
Non-current Liabilities						
Deferred tax liabilities		30,225	30,225	-	-	
Other financial liabilities, non-current		49,410	49,361	49,410	49,361	
Total non-current liabilities		79,635	79,586	49,410	49,361	
Current Liabilities						
Income tax payable		981	980	-	-	
Trade and other payable, current		8,188	11,554	18,376	18,150	
Other financial liabilities, current		47,963	48,430	47,963	48,430	
Other liabilities, current		14,790	14,767	1,817	1,807	
Total current liabilities		71,922	75,731	68,156	68,387	
Total Liabilities		151,557	155,317	117,566	117,748	
Total Unitholders' Funds and Liabilities		654,776	660,616	460,937	464,707	

1(b)(ii) Borrowings and Debt Securities

	Gro	Group Trust		
	31 Mar 2012	31 Mar 2012 31 Dec 2011		31 Dec 2011
	<u>S\$'000</u>	<u>S\$'000</u>	<u>S\$'000</u>	<u>S\$'000</u>
Secured Borrowings	50.000	50.000	50.000	50,000
Amount repayable after one year Less: Transaction costs in relation to Term Loan Facility	(590)	(639)	(590)	(639)
Total Borrowings, Non-current	49,410	49,361	49,410	49,361
Amount repayable within one year Less: Transaction costs in relation to Term Loan	48,074	48,652	48,074	48,652
Facility	(111)	(222)	(111)	(222)
Total Borrowings, Current	47,963	48,430	47,963	48,430

Note: The Borrowings are secured against all First REIT's investment properties except Sarang Hospital.

FIRST REAL ESTATE INVESTMENT TRUST 2012 FIRST QUARTER UNAUDITED FINANCIAL STATEMENTS & DISTRIBUTION ANNOUNCEMENT

1(c) <u>Statement of Cash Flows</u>

	Group		
	1Q 2012 1Q		1Q 2011
	<u>Note</u>	<u>S\$'000</u>	<u>S\$'000</u>
Cash flows from operating activities			
Total return before income tax		11,706	14,316
Interest income		(29)	(19)
Interest expense		897	750
Amortisation of borrowing costs		159	13
Gain on divestment of investment property		-	(3,567)
Foreign exchange adjustment gain		(578)	-
Manager's acquisition fees settled in units		-	350
Manager's management fees settled in units		1,072	378
Operating cash flows before changes in working capital		13,227	12,221
Trade and other receivables, current		3,058	565
Other assets, current		(46)	(81)
Trade and other payables, current		(3,832)	(411)
Other liabilities		80	(800)
Net cash flows from operating activities before income tax		12,487	11,494
Income taxes paid		(2,224)	(1,851)
Net cash flows from operating activities		10,263	9,643
Cash flows from investing activities			
Interest received		30	15
Proceeds from disposal of investment property	1	-	33,000
Increase in investment properties	2	(618)	(52,582)
Net cash flows used in investing activities		(588)	(19,567)
Cash flows from financing activities			
Increase in borrowings	3	-	49,620
Repayment of borrowings	4	-	(27,400)
Interest paid		(440)	(622)
Distribution to Unitholders		(12,141)	(5,422)
Net cash flows (used in)/from financing activities		(12,581)	16,176
Net (decrease)/increase in cash and cash equivalents		(2,906)	6,252
Cash and cash equivalents at beginning of the period		32,725	27,593
Cash and cash equivalents at end of the period		29,819	33,845
Cash and cash equivalents in statement of cash flows:			
Cash and cash equivalents per statement of financial position		20.810	22 945

Cash and cash equivalents per statement of financial position

Cash restricted in use for bank facilities

Cash and cash equivalents in statement of cash flows

29,819	33,845
-	-
29,819	33,845

Note:

- The divestment of investment property came from the sale of Adam Road property in 1Q 2011. 1)
- 2) The increase in investment properties relates mainly to the payment of the withholding sum for acquisition of Mochtar Riady Comprehensive Cancer Centre ("MRCCC") in 1Q 2011.
- 3) The increase in borrowings relates to the drawdown of loan for payment of the withholding sum for the acquisition of MRCCC in 1Q 2011.
- 4) The repayment of borrowings came from the divestment of Adam Road property in 1Q 2011.

Statements of Changes in Unitholders' Funds 1(d)(i)

	Issued	Retained	Foreign Exchange	Total
	Equity	<u>Earnings</u>	Reserve	<u>Equity</u>
	<u>S\$'000</u>	<u>S\$'000</u>	<u>S\$'000</u>	<u>S\$'000</u>
Group				
Opening balance as at 1 Jan 2012	344,714	159,492	1,093	505,299
Total comprehensive income for the period	-	9,481	(492)	8,989
Manager's management fees settled in units	1,072	-	-	1,072
Distribution to Unitholders	(2,013)	(10,128)	-	(12,141)
Closing balance as at 31 Mar 2012	343,773	158,845	601	503,219
Opening balance as at 1 Jan 2011	346,350	139,522	-	485,872
Total comprehensive income for the period	-	13,239	-	13,239
Manager's acquisition fees settled in units	350	-	-	350
Manager's management fees settled in units	378	-	-	378
Distribution to Unitholders	(499)	(4,923)	-	(5,422)
Closing balance as at 31 Mar 2011	346,579	147,838	-	494,417
<u>Trust</u>				
Opening balance as at 1 Jan 2012	344,714	2,245	-	346,959
Total comprehensive income for the period	-	7,481	-	7,481
Manager's management fees settled in units	1,072	-	-	1,072
Distribution to Unitholders	(2,013)	(10,128)	-	(12,141)
Closing balance as at 31 Mar 2012	343,773	(402)	-	343,371
-				
Opening balance as at 1 Jan 2011	346,350	2,660	-	349,010
Total comprehensive income for the period	-	11,372	-	11,372
Manager's acquisition fees settled in units	350	-	-	350
Manager's management fees settled in units	378	-	-	378
Distribution to Unitholders	(499)	(4,923)	-	(5,422)
Closing balance as at 31 Mar 2011	346,579	9,109	-	355,688

1(d)(ii) Details of any changes in the issued and issuable units

	Trust		
	1Q 2012	1Q 2011	
Balance at beginning of period	627,680,294	622,195,888	
Unitholders transactions:			
Issuance of new units	1,424,534	998,517	
Issued units at end of period	629,104,828	623,194,405	
New units to be issued			
- Manager's management fees payable in units	1,161,970	1,571,499	
Total issued and issuable units	630,266,798	624,765,904	

1(d)(iii) <u>To show the total number of issued shares excluding treasury shares as at the end of current</u> <u>financial period and as at the end of the immediately preceding year</u>

	Trust	
	31 Mar 2012	31 Dec 2011
Issued units at end of period	629,104,828	627,680,294

1(d)(iv) <u>A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares</u> as at the end of the current financial period reported on

Not applicable.

2. <u>Whether the figures have been audited or reviewed, and in accordance with which auditing</u> <u>standard or practice</u>

The figures have not been audited or reviewed by our auditors.

3. <u>Where the figures have been audited or reviewed, the auditor's report (including any qualifications or emphasis of matter)</u>

Not applicable.

4. <u>Whether the same accounting policies and methods of computation as in the issuer's most</u> recent audited annual financial statements have been applied

Except as disclosed in paragraph 5 below, the accounting policies and methods of computation applied in the financial statements for the current financial period are consistent with those applied in the audited financial statements for the year ended 31 December 2011.

5. <u>If there are any changes in the accounting policies and methods of computation, including</u> any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Other than the adoption of various new/revised Singapore Financial Reporting Standards ("FRS") and related Interpretations as issued by the Singapore Accounting Standards Council, which took effect from 1 January 2012, there has been no change in the accounting policies and methods of computation adopted by the Group.

The adoption of the new/revised FRS and interpretations does not have any material impact on the financial statements of the Group.

6. Earnings per unit ("EPU") and available distribution per unit ("DPU") for the financial period

	Group		
	1Q 2012 1Q 201		
<u>Earnings per unit</u> Weighted average number of units in issue	628,713,473	622,972,512	
Earnings per unit in cents Basic and fully diluted basis	1.51	2.13	
<u>Distribution per unit</u> Number of units in issue	629,104,828	623,194,405	
Distribution per unit in cents Based on the number of units in issue at the end of the period	1.93	1.58	

7. Net asset value ("NAV") per unit at the end of the period

	Gro	up	Tru	st
	31 Mar 2012	31 Dec 2011	31 Mar 2012	31 Dec 2011
Net asset value per unit (cents)	79.99	80.50	54.58	55.28

8. <u>Review of the performance</u>

1Q 2012 vs 1Q 2011

Gross revenue for 1Q 2012 increased by 6.3% to S\$14.0 million compared to 1Q 2011 mainly due to the contribution from Sarang Hospital which was acquired in August 2011 as well as higher rental income from the rest of the properties.

Property operating expenses for 1Q 2012 increased by 51.1% to S\$142,000 compared to 1Q 2011 mainly due to expenses incurred for Sarang Hospital.

Interest income for 1Q 2012 increased by 52.6% to S\$29,000 compared to 1Q 2011 mainly due to higher fixed deposits amount and interest rates.

Finance costs for 1Q 2012 increased by 38.4% to S\$1.1 million compared to 1Q 2011 mainly due to the higher loan amounts to finance the acquisition of Sarang Hospital and higher interest rates.

Other income for 1Q 2012 of S\$266,000 as compared to the other expenses for 1Q 2011 of S\$182,000 is mainly due to unrealised exchange gain on USD loan in 1Q 2012.

Income tax for 1Q 2012 increased by 106.6% to S\$2.2 million compared to 1Q 2011 mainly due to the write back of provision for deferred tax as a result of the divestment of Adam Road property in 1Q 2011.

Total return after tax for 1Q 2012 decreased by 28.4% to S\$9.5 million compared to 1Q 2011 mainly due to the gain on divestment of Adam Road property recognised in 1Q 2011.

Total return after tax for 1Q 2012 would have increased by 10.6% compared to 1Q 2011 of S\$8.6 million (excludes the gain on divestment of Adam Road property) mainly due to contribution from Sarang Hospital which was acquired in August 2011, higher rental income from the rest of the properties and unrealised exchange gain on USD loan.

9. <u>Variance between the forecast or prospectus statement (if disclosed previously) and the actual results</u>

First REIT has not disclosed any forecast to the market.

10. <u>Commentary on the competitive conditions of the industry</u>

First REIT expects to maintain its focus on the Asian healthcare market which continues to hold buoyant growth prospects, particularly in Indonesia. As the country's consumption continues to rise along with its fast-growing middle class segment, the burgeoning domestic consumer market will inevitably fuel increased demand for quality healthcare services.

In addition, Fitch Ratings raised Indonesia's investment grade status up one notch to BBB-minus in recent months, its first upgrade since 1997. Similarly, Moody's also recently raised Indonesia's foreign and local-currency ratings up to Ba1, citing the stable economic outlook.

Faced with a continuing need to upgrade and expand its healthcare infrastructure, Indonesia continues to present strong opportunities for its sponsor PT Lippo Karawaci Tbk ("Lippo Karawaci"). Since First REIT has a right-of-first-refusal on its sponsor, the Trust will in turn have a steady and strong pipeline of healthcare assets available for acquisition. The Trust is currently conducting feasibility studies on a number of properties belonging to Lippo Karawaci.

Closer ashore, the Singapore government has strongly signaled its commitment to step up palliative, tertiary and long-term care, and as a result, nursing homes here would continue to want to add on more capacity. These factors, coupled with Singapore's ageing population as well as the shortage of beds in hospitals and nursing homes, will continue to spell opportunities for First REIT. Later this year, the Trust will also look forward to the completion of a new 5-storey extension block for The Lentor Residence, undertaken as part of its asset enhancement strategy for its properties.

First REIT's debt-to-property valuation ratio of 16% is significantly lower than the regulatory limit of 35%, which will allow the Trust to continue to search for more yield-accretive, quality assets in Asia to further expand its asset base. With ample headroom to pursue further acquisitions to add to its healthcare property portfolio when opportunities arise, the Trust aims to raise its portfolio size to at least S\$1 billion in the short to medium term.

Barring any unforeseen circumstances, the Manager does not expect any significant or adverse changes to First REIT's performance for the rest of 2012.

11. <u>Distributions</u>

11(a) Current financial period reported on

Any distributions declared for the current financial period? Yes

Income / Capital

Distribution Type

Name of Distribution Distribution for the period from 1 January 2012 to 31 March 2012

i. Distribution Type

Distribution Type	Distribution Rate
	(cents per unit)
Taxable Income	0.14
Tax-Exempt Income	1.12
Capital	0.33
Other Gain	0.34
Total	1.93

Note:

The other gain distribution is a portion of the total gain on divestment of the Adam Road property of about S\$8.7 million. The balance will be distributed to unitholders at the discretion of the Manager of First REIT in future periods.

Tax Rate

Taxable Income Distribution

Qualifying investors and individuals (other than those who hold their units through a partnership) will generally receive pre-tax distributions. These distributions are exempt from Singapore income tax in the hands of individuals unless such distributions are derived through a Singapore partnership or from the carrying on of a trade, business or profession.

Qualifying foreign non-individual investors will receive their distributions after deduction of tax at the rate of 10%.

All other investors will receive their distributions after deduction of tax at the rate of 17%.

Tax-Exempt Income Distribution

Tax-Exempt Income Distribution is exempt from Singapore income tax in the hands of all unitholders.

Capital Distribution

Capital Distribution represents a return of capital to unitholders for Singapore income tax purposes and is therefore not subject to Singapore income tax. For unitholders who are liable to Singapore income tax on profits from the sale of First REIT Units, the amount of Capital Distribution will be applied to reduce the cost base of their First REIT Units for Singapore income tax purposes.

Other Gain Distribution

Distribution of other gain is not a taxable distribution to the unitholders.

11. <u>Distributions(Cont'd)</u>

11(b) Corresponding period of the immediately preceding period

Any distributions declared for the corresponding period of the immediate preceding period? Yes

Distribution Type

i

Name of Distribution Distribution for the period from 1 January 2011 to 31 March 2011

Distribution Type

Income / Capital	
Distribution Type	Distribution Rate
	(cents per unit)
Taxable Income	0.06
Tax-Exempt Income	1.22
Capital	0.30
Total	1.58

Tax Rate

Taxable Income Distribution

Qualifying investors and individuals (other than those who hold their units through a partnership) will generally receive pre-tax distributions. These distributions are exempt from Singapore income tax in the hands of individuals unless such distributions are derived through a Singapore partnership or from the carrying on of a trade, business or profession.

Qualifying foreign non-individual investors will receive their distributions after deduction of tax at the rate of 10%.

All other investors will receive their distributions after deduction of tax at the rate of 17%.

Tax-Exempt Income Distribution

Tax-Exempt Income Distribution is exempt from Singapore income tax in the hands of all unitholders.

Capital Distribution

Capital Distribution represents a return of capital to unitholders for Singapore income tax purposes and is therefore not subject to Singapore income tax. For unitholders who are liable to Singapore income tax on profits from the sale of First REIT Units, the amount of Capital Distribution will be applied to reduce the cost base of their First REIT Units for Singapore income tax purposes.

- 11(c) Book closure date: The Transfer Books and Register of Unitholders of First Real Estate Investment Trust will be closed from 5.00p.m. on 30 April 2012 for the purposes of determining each Unitholder's entitlement to First REIT's distribution. The ex-dividend date will be on 26 April 2012 at 9.00am.
- 11(d) Date Payable: 30 May 2012

12. If no distribution has been declared/recommended, a statement to that effect

Not applicable.

13. If no IPT mandate has been obtained, a statement to that effect

First REIT has not obtained a general mandate from unitholders.

14. <u>Certificate pursuant to Paragraph 7.3 of the Property Funds Guidelines</u>

The Manager hereby certifies that in relation to the distribution to the unitholders of First REIT for the quarter ended 31 March 2012:

- 1. First REIT will declare a distribution ("Distribution") in excess of its profits (defined as the total return for the period before distribution for the purpose of this certification). The excess is attributed to capital receipts comprising amounts received by First REIT from the redemption of redeemable preference shares in the Singapore special purpose companies ("SPCs"), the shareholder loan repayment by the Singapore SPC and other gain relates to a portion of the total gain on divestment of the Adam Road property.
- 2. The Manager is satisfied on reasonable grounds that, immediately after making the Distribution, First REIT will be able to fulfill, from its deposited properties, its liabilities as they fall due.

The distribution is computed based on the accounts of First REIT for the quarter ended 31 March 2012 and is verified by our external tax consultant.

First REIT's current distribution policy is to distribute at least 90.0% of its tax-exempt income (after deduction of applicable expenses) and capital receipts.

15. Confirmation by the Board pursuant to Rule 705(4) of the Listing Manual

The Board of Directors of Bowsprit Capital Corporation Limited do hereby confirm that, to the best of their knowledge, nothing has come to their attention which may render these interim financial results to be false or misleading in any material respect.

BY ORDER OF THE BOARD OF BOWSPRIT CAPITAL CORPORATION LIMITED (AS MANAGER OF FIRST REAL ESTATE INVESTMENT TRUST)

Dr Ronnie Tan Keh Poo @ Tan Kay Poo Chief Executive Officer 20 April 2012